



# NEWS RELEASE

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## FLIGHTSAFETY TO INSTALL AVIATION SIMULATION UNITS IN VERO BEACH FACILITY

FlightSafety International (FSI) has ordered four Aviation Simulation Technology, Inc. flight simulators for the FlightSafety Academy located in Vero Beach, Florida.

Announcing the order, Webb Castor, president of Aviation Simulation, called it "a large, multiple unit purchase from one of the most prestigious training organizations in the world." Castor went on to say that "not only are we pleased by the magnitude of the purchase, but we are flattered at being selected by FlightSafety, themselves a sophisticated simulator manufacturer."

The FlightSafety Academy offers all levels of fixed and rotary wing pilot training, including Private, Commercial, Instrument, Multiengine, Airline Transport Pilot, and Flight Instructor ratings. The Academy was designed and built to train people to become professional pilots. It specializes in ab initio training for airlines. Airlines from around the world send classes of future captains to start their pilot training at the Vero Beach facility.

Albert L. Ueltschi, president of FlightSafety International and James T. Ueltschi, manager of the Vero Beach facility, required a thorough investigation of flight characteristics, navigation capability, and reliability of all simulators evaluated. The adaptability of the Aviation Simulation units allowed for a match of training aircraft flight characteristics to the simulator. Performance will be modified to match light twin and single engine aircraft, with the characteristics being interchangeable. Additionally, all units are being modified to accept 4" Sperry attitude indicators, displaying the more accurate and expanded pitch information emphasized in their training methods. Navigation PROM's will provide real world airports and nav aids, with morse code identifiers, covering FlightSafety's central Florida training areas.

(more)

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## FSI ORDERS AVIATION SIMULATION UNITS -- 2

FlightSafety anticipates higher utilization rates, significantly lower maintenance costs, and greater training effectiveness with the new Aviation Simulation Technology simulators. Said Mr. James Ueltschi, "The ability to more closely align electronic trainers with the performance of our training aircraft will allow us to do more procedural training on the ground and provide a greater transfer of skills. We foresee more thorough training for our customers as well as time and cost benefits."

Aviation Simulation Technology, Inc., formerly a subsidiary of The Sippican Corporation, is now publicly owned. The Company manufactures single and multiengine microprocessor based simulators for flight training.

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